

MISSOURI®

Welcome to Missouri. We are a world leader in agtech, aerospace and automotive manufacturing, financial services and logistics. Missouri is a strategic location choice for companies looking to reach the world via river, rail, road and air.



Missouri gives companies solid support. We reduce your expansion risk through first-class support and site selection assistance, and we have a solid track record supporting companies with customized, performance-based incentives. Missouri's 50+ years of AAA bond rating is representative of our financial stability and how we give companies a stable financial foundation.

Missouri talent is driving innovation. We are home to many certified work ready communities, and our talent is deep, specialized and experienced within our key sectors. What can we make for you?

Missouri is a world leader in several industries, our economy is one of the most diverse in the U.S., and is home to many notable companies.

Advanced Manufacturing Network: Boeing, CertainTeed, Ford, GM, Harley-Davidson, Hartmann, Leggett & Platt*

Global Agtech Leader: Bayer, Boehringer Ingelheim, Bunge*, Danforth Plant Science Center*, KWS, Monsanto*, Rabo Agrifinance*

North America's Logistics Center: D&D Sexton*, Ditzfeld Transfer*, Prime Inc.*, UniGroup*, World Wide Technology*, XPO Logistics

Empowered Energy Solutions: 3M, ABB Group, CG Power Systems, EaglePicher Technologies*, Emerson*, Energizer*

Financial & Professional Services Leadership: Edward Jones*, H&R Block*, Jack Henry*, RGA*, Square, Stifel*, Wells Fargo Advisors*

Food Solutions: Anheuser-Busch*, Bunge*, ConAgra, General Mills, Kraft, Post, Purina, Tyson

Health Innovation: Centene*, Cerner*, Express Scripts*, Lumeris*, Mallinckrodt*, Pfizer, Sigma-Aldrich*

*headquartered in Missouri



Missouri is committed to winning projects. The state has a solid track record supporting companies with customized, performance-based incentives. The Missouri Partnership team helps companies with coordination at all levels.

MISSOURI WORKS: One of Missouri's signature programs to help create jobs and investment in Missouri, the Missouri Works program, offers achievable, flexible, and competitive benefits to companies investing in Missouri. The retention of the state withholding tax on the new jobs and/or state tax credits, which are refundable, transferable and/or saleable make this a powerful business attraction program for businesses that qualify. The program offers multiple categories with different minimum thresholds to fit the needs of almost any business considering Missouri.

MISSOURI BUILD: The BUILD program provides financial incentives for the location or expansion of large business projects in Missouri. The incentives are designed to reduce necessary infrastructure and equipment expenses.

MISSOURI WORKS TRAINING: Missouri's training programs are designed to be extremely flexible so companies can effectively train their current and future workforce in new or improved processes. Funding can be targeted to include areas such as technical training, quality training, or soft skills training. Missouri companies can choose any combination of service delivery including the use of their own in-house staff, preferred training vendors, or local community colleges.

TAX ABATEMENTS & EXEMPTIONS: Missouri Chapter 100 industrial revenue bonds allow local governments to offer personal property and/or real property tax abatement to eligible companies looking to expand in or relocate to Missouri. The amount of the abatement and the length of the term is subject to local review and approval and varies by community. Under Chapter 100, construction materials and certain tangible personal property may be purchased sales tax exempt by the City/County and then leased back to the Company. While the lease of personal property is still subject to sales tax, the State of Missouri has the ability to exempt that sales tax through Missouri's Chapter 100 Sales Tax Exemption, Personal Property program. The lease of real property is not subject to sales tax.

INCOME TAX ALLOCATION: An important tax advantage for Missouri businesses is the amount of income considered taxable as only income earned in Missouri is taxed. Two allocation options are offered for calculating this income: (1) the three-factor formula, based on sales, property and payroll or (2) the single-factor formula, based only on sales. Missouri is one of only two states to allow companies to annually select the income allocation formula that results in lower corporate income tax liability. In addition, it is important to note that Missouri has not adopted worldwide or nationwide unitary tax assessment in computing multinational corporate income tax liability.

Missouri Partnership is a public-private economic development organization focused on attracting new jobs and investment to the state and promoting Missouri's business strengths. We work in partnership with the Hawthorn Foundation, the Missouri Department of Economic Development, the State of Missouri, and economic development agencies across the state.

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